

Esso Exploration and Production Nigeria Limited (EEPNL)

Esso Exploration and Production Nigeria (Offshore East) Limited (EEP(OE)L)

(Contractor of the NNPC/EEPNL and NNPC/EEP(OE)L Production Sharing Contracts

Mobil Producing Nigeria Unlimited

Operator of the NNPC/MPN Joint Venture

Tender Opportunity: Provision of Insurance Services

NipeX Tender Number: 0400237

(1) Introduction

The following subsidiaries of ExxonMobil in Nigeria, Mobil Producing Nigeria Unlimited (MPN), Operator of NNPC/MPN Joint Venture; Esso Exploration and Production Nigeria Limited (EEPNL), contractor of NNPC/EEPNL Production Sharing Contract (PSC) and Esso Exploration and Production Nigeria (Offshore East) Limited (EEP(OE)L), contractor of NNPC/EEP(OE)L PSC (jointly referred to in this publication as “Insured”) are seeking qualified insurers for their insurance programs for year 2016. The Insured invites submission from reputable Nigerian registered Insurance Companies (herein after referred to as “Insurers”) having ‘world class’ experience in the provision of insurance services for major Oil and Gas operations.

(2) Scope of Work

The scope of work includes, but is not limited to the provision of insurance services for the 2016 insurance program for the following Dollar based policies;

- (a) MPN & NNPC JV General Third Party Liability and/or Yoho Protection & Indemnity and Aviation Hull & Liability
- (b) Erha Operational Insurance (Property, Control of Wells and Redrilling, Third Party Liability and/or Protection & Indemnity)
- (c) Usan Operational Insurance (Property, Control of Wells and Redrilling, Third Party Liability and/or Protection & Indemnity)

The Insurers shall retain a percentage of the risks in Nigeria in line with the relevant laws and guidelines. The Lead underwriter will liaise with the appointed Broker and Reinsurance

Broker for the purpose of reinsurance, good underwriting, claims administration, policy documentation, endorsements, and general insurance administration as may be necessary.

Mandatory Requirements

(A) To be eligible for this tender exercise, interested Insurers are required to be prequalified in the Product Groups Non-Life Insurance 31432 in NipeX joint Qualification Scheme (NJQS) database. All successfully prequalified suppliers in this category will receive Invitation to Technical Tender (ITT).

(B) To determine if you are prequalified and view the product/service category you are listed for: Open www.nipexng.com and access NJQS with your log-in details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.

(C) If you are not listed in a product/service category you are registered with DPR to do business, contact NipeX office at **30, Oyinkan Abayomi Street, Ikoyi, Lagos** with your DPR certificate as evidence for verification and necessary update.

(D) To initiate the JQS prequalification process, access www.nipexng.com to download an application form, make necessary payments and contact NipeX office for further action.

(E) To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system.

(4) Nigerian Content

The insured is committed to the development of the Nigerian Oil and Gas business in compliance with the Nigerian Oil and Gas Industry Content Development Act 2010 (NOGICD Act) enacted by the Federal Government of Nigeria in April 2010.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian Oil and Gas Industry shall be consistent with the level set in the Schedule to the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (NCDMB).

The Insured requires their Contractors to comply with the Act, its attached Schedule and any applicable regulation developed by the NCDMB.

Nigerian Content (NC) in the Nigerian oil and gas industry is defined as:

“The quantum of composite value added to or created in the Nigerian economy by a systematic development of capacity and capabilities through the deliberate utilization of Nigerian human, material resources and services in the Nigerian oil and gas industry.”

“Nigerian company” is a company registered in Nigeria in accordance with the provisions of Companies and Allied Matters Act with not less than 51% equity shares by Nigerians.

Bidders shall consider Nigerian content as an important element of their overall project development and management philosophy for project execution.

As part of their submissions, Tenderers shall:

(A) Provide a description of its committed infrastructure (asset, equipment, technical office, and administrative space, storage, workshop, assembly area, repair, and maintenance, testing, laboratory, etc) in Nigeria (offices, equipment etc) to support this contract, evidence that a minimum of 50% of all equipment deployed to work by multinational and international companies are owned by the Nigerian subsidiary.

(B) Demonstrate that its entity is a Nigerian registered company, defined as a company registered in Nigeria in accordance with the provision of Company and Allied Matters Act. Provide details of its Ownership Structure. Submit certified true copies of CAC form (C02 and C07) including Memorandum and Article of Association. For Nigerian company in alliance with a foreign company or multinational, submit evidence of binding agreement of the alliance duly signed by the CEO's of both parties,

(C) Submit a plan on how it intends to give first consideration to services provided from within Nigeria, raw materials and manufactured & assembled goods of Nigerian origin, in line with the requirements of the Act. (Where NC target is 100% then service will be restricted to Indigenous Company's only)

(D) Demonstrate key Management positions that are Nigerian Nationals and the percentage of the Company total workforce (direct and in-direct employees) that are Nigerians

Bidders' failure to comply with the NOGICD Act or demonstrate commitment to Nigerian Content development will result in Bidder's disqualification.

(5) Close Date

Only tenderers who are registered with NJQS Product Groups Non-Life Insurance 31432 as at **4.00mp., on Friday, 17th April, 2015** shall be invited to submit technical bids.

(6) Additional Information

(A) Interested suppliers must be prequalified for this product/service category in NJQS

(B) Full tendering procedure will be provided only to contractors that have been successfully prequalified in NJQS

(C) This advertisement shall neither be construed as an Invitation to Tender (ITT) nor a commitment on the part of the Insured to award a contract to any supplier and/or associated companies, sub-contractors or agents

(D) This advertisement shall not entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from the Insured and/or its partners by virtue of such companies having been prequalified in NJQS

(E) The Insured reserves the right to reject any and or all prequalified suppliers at its sole discretion and at no costs whatsoever

(F) All costs incurred in registering and prequalifying for this and other product/service categories in NJQS shall be borne solely by suppliers

(G) Suppliers that are prequalified for this product/service category in NJQS must ensure that the name and contact details (physical address, email address and telephone number) of their company and authorized/responsible personnel is up-to-date in their company profile in the NJQS database

(H) The insured shall communicate only with the authorized/responsible personnel of prequalified companies and not through unauthorized individuals or agents.

Please visit the NipeX Portal at www.nipexng.com for this Advert and other information